

## NationAir Company Fact Sheet

As one of the nation's oldest and largest aviation insurance providers, NationAir offers clients the influence of a large, national brokerage along with the ability to create a personal relationship with a local broker.

With more than \$40 billion in aviation assets insured and nearly three decades of industry leadership, NationAir leverages its long-standing relationships with underwriters to advocate effectively on behalf of its clients.

The company is headquartered in Chicago, and has offices located at regional airports throughout the country: Carlsbad, California; Dallas, Texas; Lincoln, Nebraska; Melbourne, Florida; Minneapolis, Minnesota; Nashua, New Hampshire; Pittsburgh, Pennsylvania; Portland, Oregon; St. Louis, Missouri.

### HISTORY

NationAir is a privately held, family-owned aviation brokerage founded by Ralph Bauer in 1978.

From the company's first office at the Spirit of St. Louis Airport in Chesterfield, Missouri, NationAir has grown to nine regional offices located at airports throughout the U.S., in addition to its corporate offices in Chicago.

NationAir is a committed participant in the aviation industry. For most of its history, the company has been an owner and operator of numerous corporate aircraft. Many of its brokers have extensive aviation experience as FBO owners, corporate pilots, military aviators and aviation attorneys. From the outset, NationAir has been an active participant in all national and many local aviation organizations.

### SERVICES

From large ground operations and corporate flight departments to specialty aircraft and owner-flown planes, NationAir insures all types of aviation assets, helping clients manage and minimize risks to reduce premiums and expand their coverage. NationAir meets the needs of clients in:

#### Corporate aviation

##### Commercial aviation

- Charter
- FBOs
- Flight schools
- Airports
- Maintenance and repair
- Products
- Helicopter
- Agricultural

##### Private aircraft

- Piston single to light twins
- Cabin class and turbine
- Specialty aircraft

# NATIONAIR®

A V I A T I O N   I N S U R A N C E

NationAir works with all major underwriters and has been a pioneer in developing unique programs that help the general aviation community operate safely and securely.

NationAir is the official preferred aviation insurance broker for the Cirrus Owners and Pilots Association (COPA). The company also is the exclusive aviation insurance partner of the Parade of Pistons aircraft expos.

## MANAGEMENT TEAM

Jeffrey Bauer  
President  
jbauer@nationair.com

Tom Kaiser  
Senior Vice President  
tkaiser@nationair.com

## CONTACT

Corporate Offices  
1525 Kautz Road, Suite 100  
West Chicago, IL 60185  
Phone 630-584-7552  
Fax 630-584-2099  
www.nationair.com

## PRESS INQUIRIES

Jeffrey Bauer, NationAir  
630-584-7552  
jbauer@nationair.com

Barbara Fusco, The Creative Alliance  
303-665-8101  
barbara@thecreativealliance.com